FINANCIAL STATEMENTS

June 30, 2013 and 2012



INDEPENDENT AUDITORS' REPORT

To the Board of Directors Winona Area Public Schools Foundation, Inc. D/B/A Foundation for Winona Area Public Schools

Report on the Financial Statements

We have audited the accompanying financial statements of the Winona Area Public Schools Foundation, Inc. D/B/A Foundation for Winona Area Public Schools, a Minnesota non-profit corporation, which comprise the statements of financial position as of June 30, 2013 and 2012, and the related statements of activities, cash flows and functional expenses for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

Basis for Qualified Opinion

As more fully discussed in Note 2 to the financial statements, we were unable to obtain sufficient information necessary to determine the fair market value of the investment in the common stock of Hiawatha Broadband Communications, Inc., a closely held corporation. This stock is carried at par value, which may differ significantly from fair market value.

Qualified Opinion

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion paragraph, the financial statements referred to above present fairly, in all material respects, the financial position of the Winona Area Public Schools Foundation, Inc. D/B/A Foundation for Winona Area Public Schools as of June 30, 2013 and 2012, and the changes in net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The schedules of grants made, program expenses satisfying temporary donor restrictions, and temporarily restricted net assets are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Winona, Minnesota October 24, 2013

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STATEMENTS OF FINANCIAL POSITION June 30,

	2013	2012									
<u>ASSETS</u>											
Cash and cash equivalents Investments Promises to give	\$ 46,721 2,135,307 25,500	\$ 64,219 1,981,193 16,667									
Equipment, net of accumulated depreciation of \$2,492 and \$2,086, respectively	1,095	1,501									
Total assets	\$ 2,208,623	\$ 2,063,580									
LIABILITIES AND NET ASSETS											
Liabilities:											
Accounts payable	\$ 91,605	\$ 104,782									
Grants payable	10,029	5,209									
Accrued payroll and payroll taxes payable	2,601										
Total liabilities	104,235	109,991									
Net Assets:											
Unrestricted	295,138	180,222									
Unrestricted - board designated	126,368	126,368									
Temporarily restricted	252,796	221,958									
Permanently restricted	1,430,086	1,425,041									
Total net assets	2,104,388	1,953,589									
Total liabilities and net assets	\$ 2,208,623	\$ 2,063,580									

STATEMENT OF ACTIVITIES

For the Year Ending June 30, 2013

REVENUES, GAINS, AND	Unrestricted			emporarily estricted	Permanently Restricted			<u>Total</u>
OTHER SUPPORT								
Contributions	\$	52,075	\$	386,458	\$	2,000	\$	440,533
Special events, net of direct costs of \$12,425		4,712		-		-		4,712
Interest and dividend income		31,796		2,421		90		34,307
Capital gain distributions		9,200		823		319		10,342
Realized gain (loss) on sale of investments		(12,793)		464		<u>=</u> 0		(12,329)
Unrealized gain on investments		132,551		7,158		2,636		142,345
Net assets released from restrictions								
Satisfaction of program restrictions	_	366,438	_	(366,438)	_		_	-
TOTAL REVENUES, GAINS, AND OTHER SUPPORT		583,979		30,886		5,045		619,910
EXPENSES								
Program services								
Grants made		31,433		-		-		31,433
Other program expenses		372,184		-		-		372,184
Support services								
Management and general		58,765		1-		-		58,765
Fund raising		6,729			8	-	-	6,729
TOTAL EXPENSES		469,111	·	_	l-section 1	-	_	469,111
EXCESS OF REVENUES, GAINS, AND								
OTHER SUPPORT OVER EXPENSES		114,868		30,886		5,045		150,799
TRANSFERS		48		(48)				
CHANGE IN NET ASSETS		114,916		30,838		5,045		150,799
NET ASSETS AT BEGINNING OF YEAR		306,590		221,958	_	1,425,041		1,953,589
NET ASSETS AT END OF YEAR	\$	421,506	\$	252,796	\$	1,430,086	\$	2,104,388

The accompanying notes are an integral part of these financial statements.

STATEMENT OF ACTIVITIES

For the Year Ending June 30, 2012

DEVENUES CADIS AND	Unrestricted	Temporarily Restricted	Permanently Restricted	<u>Total</u>
REVENUES, GAINS, AND OTHER SUPPORT				
Contributions	\$ 26,046	\$ 306,245	\$ 30,375	\$ 362,666
Special events, net of direct costs of \$15,669	ψ 20,040 -	998	ψ 30,373 -	998
Sales, net of cost of sales of \$120	_	20	_	20
Interest and dividend income	32,778	2,272	23	35,073
Capital gain distributions	5,994	24	-	6,018
Realized gain (loss) on sale of investments	11,717	(4,858)	-	6,859
Unrealized gain (loss) on investments	(32,587)	, , ,	893	(31,702)
Net assets released from restrictions	(, , , ,	(-)		(//
Satisfaction of program restrictions	346,236	(346,236)		_
TOTAL REVENUES, GAINS, AND OTHER SUPPORT	390,184	(41,543)	31,291	379,932
EXPENSES				
Program services				
Grants made	31,726	-	× -	31,726
Other program expenses	348,697	-	-	348,697
Support services				
Management and general	50,561	-	-	50,561
Fund raising	5,780			5,780
TOTAL EXPENSES	436,764			436,764
CHANGE IN NET ASSETS	(46,580)	(41,543)	31,291	(56,832)
NET ASSETS AT BEGINNING OF YEAR	353,170	263,501	1,393,750	2,010,421
NET ASSETS AT END OF YEAR	\$ 306,590	\$ 221,958	\$ 1,425,041	\$ 1,953,589

STATEMENTS OF CASH FLOWS For the Years Ending June 30,

	2013			2012		
Cash flows from operating activities:						
Change in net assets	\$	150,799	\$	(56,832)		
Adjustments to reconcile change in net assets to	Φ	130,799	Φ	(30,632)		
net cash provided (used) by operating activities:						
Depreciation		406		460		
Realized (gain) loss on sale of investments		12,329		(6,859)		
Unrealized (gain) loss on investments		(142,345)		31,702		
Changes in operating assets and liabilities:		(1 .=,5 .5)		01,702		
Increase in promises to give		(8,833)		(15,667)		
Decrease in interest receivable		-		311		
Increase (decrease) in accounts payable		(13,177)		45,331		
Increase in grants payable		4,820		339		
Increase (decrease) in accrued payroll and payroll taxes		2,601		(2,151)		
Net cash provided (used) by operating activities		6,600		(3,366)		
Cash flows from investing activities:						
Purchase of investments		(321,761)		(263,474)		
Proceeds from investments sold		297,663		250,199		
Net cash used by investing activities		(24,098)	VIII-VIII 1.1 1000	(13,275)		
Net decrease in cash and cash equivalents		(17,498)		(16,641)		
Cash and cash equivalents at beginning of year		64,219		80,860		
Cash and cash equivalents at end of year	\$	46,721	\$	64,219		

STATEMENT OF FUNCTIONAL EXPENSES For the Year Ending June 30, 2013

		Management		Fund		Program		Total		
		and	d General		Raising	Services		Expenses		
Advertising		\$	1,971	\$	459	\$	-	\$	2,430	
Depreciation			406		-		-		406	
Dues & subscriptions			150		-		-		150	
Insurance			1,831		-		-		1,831	
Office facilities			1,884		-		-		1,884	
Office supplies			919		130		-		1,049	
Payroll taxes			2,524		439		439		3,402	
Postage			852		-		-		852	
Printing			2,332		322		-		2,654	
Professional fees			4,200		=		-		4,200	
Wages			30,551		5,307		5,307		41,165	
Trust fees			11,101		-		-		11,101	
Miscellaneous			44		72		-		116	
Program expenses										
Satisfying temporary										
donor restrictions			-		-		366,438		366,438	
Unrestricted donations				1			31,433		31,433	
		S		97 E						
	Total	\$	58,765	<u>\$</u>	6,729	\$	403,617	\$	469,111	

STATEMENT OF FUNCTIONAL EXPENSES For the Year Ending June 30, 2012

		Management and General		Fund <u>Raising</u>		Program Services		Ē	Total Expenses
Advertising		\$	2,540	\$	892	\$	-	\$	3,432
Conferences & seminars			127		=		-		127
Depreciation			460		-		-		460
Dues & subscriptions			311		-		-		311
Insurance			1,802		-		-		1,802
Office facilities			1,884		H		=		1,884
Office supplies			1,300		-		-		1,300
Payroll taxes			1,904		315		315		2,534
Postage			791		=		-		791
Printing			2,149		786		-		2,935
Professional fees			4,160		-		-		4,160
Wages			22,606		3,787		3,787		30,180
Travel & entertainment			156		-		-		156
Trust fees			10,210		-		-		10,210
Miscellaneous			161		-		-		161
Program expenses									
Satisfying temporary									
donor restrictions			-		-		344,595		344,595
Unrestricted donations		(1 <u></u>		_	_	-	31,726	0	31,726
	Total	\$	50,561	\$	5,780	\$	380,423	\$	436,764

NOTES TO FINANCIAL STATEMENTS June 30, 2013 and 2012

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

<u>Nature of Activities</u> - The Winona Area Public Schools Foundation, Inc. D/B/A Foundation for Winona Area Public Schools is organized and operates to support, aid, and promote educational and co-curricular programs in Winona Area Public Schools.

The Foundation's primary source of income, other than investment income, is charitable contributions from individuals and businesses, primarily in the Winona area, to fund its purpose of providing support to Winona Area Public Schools.

<u>Basis of Accounting</u> - The accompanying financial statements have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

<u>Basis of Presentation</u> - The Foundation reports financial position and activities according to three classes of net assets based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Foundation and changes therein are classified and reported as follows:

<u>Unrestricted net assets</u> - Net assets that are not subject to donor-imposed stipulations.

<u>Temporarily restricted net assets</u> - Net assets subject to donor-imposed stipulations that must or will be met, either by actions of the Foundation and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

<u>Permanently restricted net assets</u> - Net assets subject to donor-imposed stipulations that they must be maintained permanently by the Foundation. Generally, the donors of these assets permit the Foundation to use all or part of the income earned on any related investments for general or specific purposes.

NOTES TO FINANCIAL STATEMENTS June 30, 2013 and 2012

NOTE 1 – <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u> - continued

<u>Cash and cash equivalents</u> - Cash and cash equivalents include all checking, savings, and money market accounts. For purposes of the statement of cash flows, the Foundation considers all highly liquid investments with an initial maturity of three months or less to be cash equivalents. At June 30, 2013 and 2012, management believes that the carrying amount of cash equivalents approximates fair value because of the short maturity of these financial instruments.

<u>Investments</u> - The Foundation carries investments in marketable securities with readily determinable fair values and all investments in debt securities at their fair values in the statements of financial position. The fair values for equity securities, mutual funds and debt securities are based on quoted market prices. Investment in a closely held company, donated to the Foundation in April 1999, is carried at par value since fair market value cannot be reasonably determined (see also Note 2). Realized and unrealized gains and losses are included in the change in net assets in the accompanying statements of activities.

Investment income and gains restricted by donors are reported as increases in unrestricted net assets if the restrictions are met (either a stipulated time period ends or a purpose restriction is accomplished) in the reporting period in which the income and gains are recognized.

Investments are exposed to various risks such as significant world events, interest rate, credit, and overall market volatility risks. Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in the fair value of investments will occur in the near term and that such changes could materially affect the amounts reported in the statement of financial position.

<u>Accounts Receivable</u> - The Foundation considers accounts receivable to be fully collectible. When the determination is made that amounts are uncollectible, they are charged to operations.

<u>Equipment</u> - Equipment is recorded at cost or at estimated fair value at the date of gift. Donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Depreciation is provided using the straight-line method over the estimated useful lives of the assets. The Foundation's only assets are computer related equipment that is being depreciated over five years.

NOTES TO FINANCIAL STATEMENTS June 30, 2013 and 2012

NOTE 1 – <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u> – continued

<u>Donated assets and services</u> - The Foundation reports gifts of land, buildings, and equipment as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how these long-lived assets must be maintained, the Foundation reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

Contributed services are recognized if the services received (a) create or enhance nonfinancial assets (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. No amounts have been recognized in the statements of activities because the criteria for recognition have not been satisfied.

The donation by Winona Area Public Schools of the facility used by the Foundation is recorded at fair rental value.

Contributions - Contributions are recognized when the donor makes a promise to give to the Foundation that is, in substance, unconditional. All contributions are available for unrestricted use unless specifically restricted by the donor. Donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets. Conditional promises to give are recognized when the conditions on which they depend are substantially met. Unconditional promises to give, due in the next year, are recorded at their net realizable value. Unconditional promises to give, due in subsequent years, are reported at the present value of the net realizable value, using risk-free interest rates applicable to the years in which the promises are to be received. The Foundation had no promises to give in excess of one year at June 30, 2013 and 2012.

<u>Expense Allocation</u> - The costs of providing various programs and other activities have been summarized on a functional basis in the Statement of Activities and by natural classification in the Statement of Functional Expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

NOTES TO FINANCIAL STATEMENTS June 30, 2013 and 2012

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – continued

<u>Estimates</u> - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Income tax status - The Foundation is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code and has been classified as an organization that is not a private foundation. The Foundation has also been registered as a non-profit with the State of Minnesota. The Foundation does not believe there are any material uncertain tax positions, and, accordingly, there was not a liability recognized for unrecognized tax benefits, nor was any interest or penalties recorded or included in these financial statements. The Foundation's income tax filings are subject to audit by the Internal Revenue Service or the Minnesota Department of Revenue. The Foundation's open audit periods are for the years ending June 2010 through June 2013.

The shareholders in Hiawatha Broadband Communications, Inc., (see Note 2) elected to be treated as an "S-Corporation" for the corporate year beginning January 1, 2000. As such, all income and losses are passed out to the shareholders and reported on their respective tax returns. Consequently, the Foundation was required to treat this income/loss as unrelated trade or business income (UBIT) and was subject to corporate tax rates on the pass-through of income, effective on its June 30, 2001 Form 990-T. The Foundation has a large net operating loss carry forward created from prior year losses passed through from Hiawatha Broadband Communications, Inc. The Company revoked the S-Corporation election effective January 1, 2011. The Foundation had no unrelated business income for the years ending June 30, 2013 and 2012.

Recent Accounting Pronouncements - In May 2011, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2011-04, Fair Value Measurement (Topic 820), Amendments to Achieve common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRS, which amended ASC 820, Fair Value Measurement, to change the wording used to describe many of the requirements in U.S. GAAP for measuring fair value and for disclosing information about fair value measurements. The adoption of ASU 2011-04 became effective for the Foundation starting July 1, 2012 and had no material effect the Foundation's financial statements.

NOTES TO FINANCIAL STATEMENTS June 30, 2013 and 2012

NOTE 2 – <u>INVESTMENTS</u>

U.S. generally accepted accounting standards, ASC 820-10 and subsections, establish a framework for measuring fair value. ASC 820-10 categorizes fair value measurements, based on the priority of the inputs to the valuation technique, into a three-level hierarchy:

Level 1: Quoted prices in active markets for identical securities.

Level 2: Other significant observable inputs (including quoted prices for similar securities, interest rates, prepayment spreads, credit risk, etc.).

Level 3: Significant unobservable inputs (including the Organization's own assumptions in determining the fair value).

The inputs and methodology used for valuing the Organization's financial assets and liabilities are not indicators of the risks associated with those instruments.

Investments in marketable securities are measured at fair value on a recurring basis using Level 1 inputs, quoted market prices.

Marketable investments reported at fair value are detailed as follows:

June 30, 2013

		June 30, 2013		
			June 30, 2013	June 30, 2012
	Market		Unrealized	Unrealized
	Value	Cost Value	Gain	Gain
Mutual funds held				
in trust accounts	\$1,569,678	\$1,384,601	\$185,077	\$55,146
Stocks	65,629	49,569	16,060	3,647
	\$1,635,307	\$1,434,170	\$201,137	\$58,793
			Contract Con	

NOTES TO FINANCIAL STATEMENTS June 30, 2013 and 2012

NOTE 2 – INVESTMENTS – continued

June 30, 2012

		June 30, 2012	June 20, 2012	Iuma 20, 2011
	Market		June 30, 2012 Unrealized	June 30, 2011
	Market		Unrealized	Unrealized
	Value	Cost Value	Gain	Gain (Loss)
Mutual funds held				
in trust accounts	\$1,417,977	\$1,362,831	\$55,146	\$91,103
Stocks	53,216	49,569	3,647	(609)
Certificates of deposit	10,000	10,000		
	\$1,481,193	\$1,422,400	\$58,793	\$90,494

Investment in non-marketable securities consists of 500,000 shares of Hiawatha Broadband Communications, Inc., a privately held company. The fair market value of this stock cannot be determined at this time; therefore, it is carried at the donor provided value of \$1 per share, or \$500,000. It is reasonably possible that this carrying value exceeds the fair market value of this investment.

NOTE 3 – ENDOWMENT FUNDS

The Foundation's endowment includes both donor-restricted endowment funds and funds designated by the Board of Directors to function as endowments. As required by generally accepted accounting principles, net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law

The Board of Directors of the Winona Area Public Schools Foundation, Inc. has interpreted the State Prudent Management of Institutional Funds Act (SPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, and (b) the original value of subsequent gifts to the permanent

NOTES TO FINANCIAL STATEMENTS June 30, 2013 and 2012

NOTE 3 – ENDOWMENT FUNDS – continued

endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by SPMIFA. In accordance with SPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the Foundation and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the Foundation
- (7) The investment policies of the Foundation

Following is a summary of the endowment net asset composition by fund type as of June 30, 2013:

			Temporarily	Permanently		m . 1
	Unrestricted	_	Restricted	 Restricted		Total
Donor-restricted						
endowment funds	\$ -	\$	9,276	\$ 1,430,086	\$	1,439,362
Board-designated						
endowment funds	126,368				_	126,368
Total funds	\$ 126,368	\$_	9,276	\$ 1,430,086	\$_	1,565,730

NOTES TO FINANCIAL STATEMENTS June 30, 2013 and 2012

NOTE 3 - ENDOWMENT FUNDS - continued

Following is a summary of the endowment net asset composition by fund type as of June 30, 2012:

	Unrestricted	_	Temporarily Restricted	_	Permanently Restricted	 Total
Donor-restricted						
endowment funds	\$ -	\$	5,757	\$	1,425,041	\$ 1,430,798
Board-designated						
endowment funds	126,368		-		-	126,368
Total funds	\$ 126,368	\$	5,757	\$	1,425,041	\$ 1,557,166

Following is a summary of changes in endowment net assets for the year ended June 30, 2013:

	-	Unrestricted	Temporarily Restricted		Permanently Restricted	_	Total
Endowment net assets, beginning of year	\$	126,368	\$ 5,757	\$	1,425,041	\$	1,557,166
Investment return: Investment income Net depreciation (realized and		-	873		409		1,282
unrealized) Total investment return		<u>-</u>	2,197 3,070	55 A	2,636 3,045	-	4,833 6,115
Contributions			449		2,000	_	2,449
Endowment net assets, end of year	\$	126,368	\$ 9,276	\$	1,430,086	\$_	1,565,730

NOTES TO FINANCIAL STATEMENTS June 30, 2013 and 2012

NOTE 3 – ENDOWMENT FUNDS - continued

Following is a summary of changes in endowment net assets for the year ended June 30, 2012:

	Unrestricted	Temporarily Restricted		Permanently Restricted		Total
Endowment net assets, beginning of year	\$ 126,368	\$ 5,893	\$	1,393,750	\$	1,526,011
Investment return: Investment income Net depreciation (realized and	, =	581		23		604
unrealized)	_	(58)		893		835
Total investment return	-	523		916		1,439
Contributions	-	15		30,375		30,390
Appropriation of endowment assets for expenditure		(674)	s 25			(674)
Endowment net assets, end of year	\$ 126,368	\$ 5,757	\$	1,425,041	\$_	1,557,166

Permanently restricted net assets are the portion of perpetual endowment funds that is required to be retained permanently either by explicit donor stipulation or by SPMIFA.

Temporarily restricted new assets are the portion of perpetual endowment funds subject to purpose restrictions designated by the donors.

NOTES TO FINANCIAL STATEMENTS June 30, 2013 and 2012

NOTE 3 - ENDOWMENT FUNDS - continued

Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or SPMIFA requires the Foundation to retain as a fund of perpetual duration. There were no such deficiencies as of June 30, 2013 and 2012.

Return Objectives and Risk Parameters

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Foundation must hold in perpetuity or for a donor-specified period as well as board-designated funds. On a quarterly basis, the investment committee meets with the investment advisor. They review performance and make decisions regarding investments.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Foundation for Winona Area Public Schools relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). Following are the asset allocation guidelines of the Foundation:

NOTES TO FINANCIAL STATEMENTS June 30, 2013 and 2012

NOTE 3 – ENDOWMENT FUNDS - continued

FIXED INCOME OBLIGATIONS	<u>Target</u>	Minimum	Maximum
Investment money markets	1%	0%	30%
Bonds & certificates of deposit	39%	10%	60%
EQUITIES			
Core equities	40%	20%	70%
Small/mid cap equities	10%	0%	15%
International	10%	0%	20%
Real estate securities	0%	0%	10%
Total Fixed Income Obligations	40%	30%	60%
Total Equities	60%	40%	70%
Temporary Donor Restricted Funds			
Certificates of deposit	100%	90%	110%

Allocation of Earnings to Restricted and Unrestricted Assets

Earnings are allocated quarterly to donor-restricted endowment funds based on the money market rate of return. Earnings on restricted assets are distributed according to the intentions of the donor and are allocated to temporarily restricted funds if the donor has specified a particular purpose or to enable a passage of time. All other earnings are allocated to unrestricted funds.

Spending Policy and How the Investment Objectives Relate to Spending Policy

The Foundation for Winona Area Public Schools target distribution for grants is 4% of the prior 3 years average underlying assets. The distribution level is below the long-term expected return on its endowment. This is consistent with the Foundation's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as provide additional real growth through new gifts and investment return.

NOTES TO FINANCIAL STATEMENTS June 30, 2013 and 2012

NOTE 4 – EQUIPMENT

Equipment is carried as follows:

	9-2	June 30, 2013	21 1	June 30, 2012
Cost basis	\$	3,587	\$	3,587
Accumulated depreciation		(2,492)		(2,086)
Net value	\$	1,095	\$	1,501

NOTE 5 – RESTRICTED NET ASSETS

Permanently restricted net assets are endowment funds restricted in perpetuity to continue the tradition of the Foundation. Income generated by these assets can be used for general operating expenses or specific purposes stipulated by the donor.

Temporarily restricted net assets are donor restricted as to use for various purposes in the Winona Area Public Schools. A schedule of net assets restricted by donors is detailed in a supplemental schedule to the financial statements.

Net assets were released from donor restrictions by incurring expenses satisfying the purpose restrictions placed by donors. A schedule of program expenses satisfying donor restrictions is detailed in a supplemental schedule to the financial statements.

NOTE 6 – BOARD DESIGNATED NET ASSETS

For the years ended June 30, 2013 and 2012, the Board of Directors has designated \$126,368 and \$126,358, respectively, of net assets as endowment funds to be held in perpetuity.

NOTE 7 - FINANCIAL INSTRUMENTS AND CREDIT RISK

Financial instruments that potentially subject the Foundation to concentrations of credit risk consist principally of cash, certificates of deposit, mutual fund investments, and marketable securities.

NOTES TO FINANCIAL STATEMENTS June 30, 2013 and 2012

NOTE 7 - FINANCIAL INSTRUMENTS AND CREDIT RISK - continued

The Foundation maintains its cash accounts in commercial banks and brokerage firms located in Minnesota. Accounts at each bank are guaranteed by the Federal Deposit Insurance Corporation (FDIC). Money market funds held by brokerage firms are not insured. The money market balances at June 30, 2013 and 2012 were \$28,961 and \$29,618 respectively. The Foundation has not experienced any losses in these accounts.

NOTE 8 – DONATED FACILITIES

The Foundation occupies part of the Winona Middle School at 1570 Homer Road. No rent is paid by the Foundation. The Middle School has estimated the approximate fair market value of the annual rental to be \$1,884 and it is included in contributions and expenses in the statement of activities.

NOTE 9 – ADVERTISING

The Foundation expenses advertising costs as incurred. Total advertising costs for the years ending June 30, 2013 and 2012 were \$2,430 and \$3,432, respectively.

NOTE 10 – SUBSEQUENT EVENTS

Subsequent events were evaluated through October 24, 2013, which is the date the financial statements were available to be issued. No events have occurred subsequent to the date of the financial statements and through the date of issuance that are required to be disclosed in accordance with generally accepted accounting standards.

SCHEDULES OF GRANTS MADE For the Years Ending June 30,

		2013		2012
A Celebration of Writing: A Young Author's Conference	\$	2,000	\$	2,314
Arts in Education	Ψ	499	Ψ	2,514
Body Works Field Trip		437		_
Career Expo		400		_
Challenge Econ/Stats Field Trip to Mall of America		400		-
Dare to Dream - SMART Response Systems		-		4,906
Dare to Dream WMS Robot Kits		_		(1,116)
Dare to Dream The Outdoor Classroom		5,000		-
DCD Field Trip		256		_
Field Trips to Guthrie		3,168		2,500
Electronic tablet		-		241
Field trips to Quarry Hill Nature Center		1,708		545
FCC Material		172		-
Instructional Supplies		250		-
Kimochi Educator Tool Kit		354		
Jefferson 4th Grade Field trips		500		600
Jefferson National Eagle Center		-		315
8th Grade Band Festival		1,211		1,113
Madison Positive Behavior Interventions and Supports		450		-
Physical Education Supplies		210		-
Rollingstone Marine Art Museum		431		
Rollingstone MN Zoo Trip		-		(58)
Rachels Challenge Student Assembly		-		1,500
Trills and Thrills		1,859		-
WALC Credit Support Program		-		271
WALC Lifetime Sports Bowling Activity		270		500
WALC Whitewater Field Trip		(500)		500
WALC Remembering the U.S. Dakota War		440		-
WALC Stained Glass Project		450		-
Winona-Dakota Hdihunipi Education Day		(190)		1,893
WMS Choir Music Festival		-		1,083
WMS Eagle River Trip				1,910
WMS Japan Trip		1,200		1,050
WMS Miller Mentoring Summer Program		-		500
WMS MN Zoo Trip		2,028		1,989
WMS Natural Wonders Videos		_,		250
WMS State Capitol		2,106		-
WMS Turbines & Panels Project		-		572
WMS/WSHS Summer Trips		550		2,000
W-K After School Art		-		475
W-K Artist in Residence		875		-
W-K Kindergarten trip to MN Marine Art Museum		-		228
WSHS Artist in Residence		750		-
WSHS Bike It Up Day		(150)		150
WSHS Bookmaking		233		_
WSHS Concordia Language Village Trip		1,400		420
WSHS Film Making Project		450		-
WSHS Florida Band Trip		_		5,075
WSHS Multicultural Day		166		2-3
WSHS Orchestra Trip		1,650		-
WSHS Senior Seminar		400		
Total	\$	31,433	\$	31,726

SCHEDULES OF PROGRAM EXPENSES SATISFYING TEMPORARY DONOR RESTRICTIONS For the Years Ending June 30,

		2012		2012
D D 1 M '.1 F 1	Φ.	2013	d.	<u>2012</u>
Bruce Reeck Memorial Fund	\$	270	\$	-
Donor Directed - Collaborative		(449)		674
Edstrom Scholarship Fund				300
Goodview Parental Involvement		-		814
Haake Poetry Contest		868		834
H. Hultgren Art Project		505		1,645
Jefferson Global Awareness Day				809
Jefferson Mahlke		1,210		1.7
Jefferson PEAK		6,689		8,658
Japan Trip Scholarship		2,450		306
Miller Academic Mentoring		181,377		174,083
Miller Mentoring Central Lease		100,000		41,667
Miller Mentoring Summer Fund		4,884		1,039
Miller Mentoring Scholarship		1,000		1,000
Rollingston Ipads		39,759		-
Special Athletic Competition		745		-
Teacher of the Year		-		4,590
Untiet Memorial Scholarship		500		-
WALC PBIS Incentive		132		-
WAPS Technology/Smart Boards		8,180		85,174
Weinmann Elementary Enrichment		1,172		656
WK Hogenson Fund		74		135
WK Project Plant		518		-
WMS 7th Grade Life Science		-		1,074
WMS After School Activities		2,208		-
WMS Band Shirts		69		438
WMS Eagle Bluff		-		1,775
WSHS Band		218		-
WSHS Booster Club		196		120
WSHS Business/Economics Dept		-		7,064
WSHS Europe Trip		=		3,206
WSHS Fortitude & Diversity		800		-
WSHS Scholarships		3,750		5,000
WSHS Selke Memorial Wrestling		212		120
WSHS SOFA Vocal Camp Scholarship		-		400
WSHS Softball		-		2,588
WSHS Special Education		101		426
WSHS Legacy Wall		7,500		-
Youth Alliance Scholarships		1,500		-
Total	\$	20.000000000000000000000000000000000000	•	244 505
Total		366,438	\$	344,595

SCHEDULE OF TEMPORARILY RESTRICTED NET ASSETS For the Year Ending June 30, 2013

Net assets are temporarily restricted by donors for the following purposes, programs, and activities:

	Balance June 30, 2012	Increases	Expended	Transfers	Balance June 30, 20
Ben Miller Teacher Mentoring	\$ 589	\$ -	\$ -	\$ -	\$ 5
Bruce Reeck Memorial	3,294	8,695	(270)		11,7
Donor Directed - Music	419	31		¥	4.
Donor Directed - Speech	1,424	31	-	-	1,4
Donor Directed - Science	1,425	31		-	1,4
Donor Directed - Computer Tech/Education	1,424	31	-	~	1,4
Donor Directed - Cooperative/	227	21	440		0.
Collaborative/non-public schools	327	31	449	-	80
Donor Directed - Rollingstone ECFE	453 925	18	•	=	4' 9:
	7,661	4,808	•		12,4
Edstrom Scholarship Fund Family Based Services	7,001	4,000	-	5	12,40
Goodview BRIDGES	60	5 2	-	(60)	_
Goodview Parental Involvement	186	1,000		60	1,2
Goodview Technology/Smart Boards	200	1,000	-	-	20
Haake Fund	39,343	5,933	(869)		44,40
H. Hultgren Art Project	3,249	-	(505)	_	2,7
Jefferson Elementary	342	_	-	_	34
Jefferson Global Awareness Day	691	_		_	69
Jefferson Mahlke	2,586	200	(1,210)	-	1,5
Jefferson PEAK	11,870	3,000	(6,689)	_	8,11
Jefferson Playground Equipment	1,031	5,000	(0,003)		1,0
Lepley Japan Scholarship	2,394	650	(2,400)		64
Madison Technology/Smart Boards	155	-	(2,700)	1 2	1:
Miller Academic Mentoring	47,592	197,000	(181,377)	-	63.2
Miller Mentoring Central Lease	1,500	100,000	(100,000)	-	1,50
Miller Mentoring Scholarship	1,300	1,000	(1,000)		1,30
Miller Mentoring Summer Fund	2,960	4,325	(4,884)	10	2,40
Misato Trip Fund	2,900	100	(50)		2,70
Rollingstone IPAD Fund	-	40,100	(39,759)		34
SE MN Science Fair	17,106	1,949	(33,137)		19,05
Special Athletic Competition	17,100	1,550	(745)	0.70	80
Special Education	-	1,000	(743)		1,00
Feacher of the Year	1,735	1,000			1,73
Jnitiet Memorial Scholarship	1,685		(500)	-	1,18
WALC Student Scholarship	1,003	100	(132)		1,10
WAPS Elementary School	1,704	-	(132)		1,70
WAPS Sesquicentennial	8,779		(8,180)	(599)	1,7
WAPS Sesquicemennal WAPS Technology/Smart Boards	2,964	130	(0,100)	579	3,6
Weinmann Elementary Enrichment	6,485	880	(1,172)	319	6,19
WK Hogenson fund	2,011	25	(74)	-	1,96
WK Project Plant	2,011	790	(517)	-	27
WK Technology/Smart Boards	150	750	(317)	-	15
WMS Holocaust Educators Seminar	25	-	-	(25)	-
WMS Figure Bluff	1,076	-	-	(23)	1,07
WMS 7th Grade Life Science	616		-		61
WMS After School Activity Fund	2,208	-	(2,208)		-
WMS Band Shirt Fund	193	5			12
	3	-	(69)		-
WMS House 5W - Special Ed	100	-		(3)	10
VMS Technology/Smart boards				-	
VSHS Scholarships	7,900	5,300	(3,750)	-	9,45
VSHS Athletics	25	-	(218)		2
VSHS Band	449	50	(218)	-	28
VSHS Booster Club	15 290	196	(196)		10.10
VSHS Business/Economics Department	15,380	3,721	-	1077	19,10
VSHS Career Center	459	•	-	1.5	45
VSHS Challenge Econ/Stats MOA Trip	190	-		-	19
VSHS Concordia Village Trip	-	50	-	-	5
VSHS FFA	1,000	-	-	-	1,00
VSHS Fortitude & Diversity	800	100	(800)		- 1/
VSHS Gym Floor	-	100			10
VSHS High Mileage Challenge	500	0.022	(7.500)	100	50
VSHS Legacy Wall	400	9,973	(7,500)	100	2,97
VSHS Media Center	155	-	-		15
/HS Physics Science Fair Trip	155	-	-		15
VSHS Pool	6,400	-	5		6,40
VSHS Selke Memorial Wrestling	380		(212)	(100)	6
VSHS SOFA	3,992	30	-	-	4,02
VSHS SOFA Vocal Camp Scholarship	2,934	-	-	-	2,93
VSHS Softball	12	-	5	-	1
VSHS Special Education	1,101	-	(101)	2	1,00
VSHS Student	125	-	=		12
VSHS Technology/Smart boards	200	-	-	-	20
VSHS Touchdown Club	284	2,896			3,18
outh Alliance Scholarship	-	1,600	(1,500)	-	10
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SCHEDULE OF TEMPORARILY RESTRICTED NET ASSETS For the Year Ending June 30, 2012

Net assets are temporarily restricted by donors for the following purposes, programs, and activities:

	Balance June 30, 2011	Increases	Expended	Transfers	Balance June 30, 2012
Ben Miller Teacher Mentoring	\$ 589	\$ -	s -	\$ -	\$ 589
Bruce Reeck Memorial	3,294	-	-	-	3,294
Donor Directed - Music	361	58	-	-	419
Donor Directed - Speech	1,381	43	1.5	-	1,424
Donor Directed - Science	1,382	43	-	-	1,425
Donor Directed - Computer Tech/Education	1,381	43		-	1,424
Donor Directed - Cooperative/ Collaborative/non-public schools	958	43	(674)		327
Donor Directed - Rollingstone	428	25	(674)	-	453
ECFE	925	23		-	925
Edstrom Scholarship Fund	7,493	468	(300)	_	7,661
Family Based Services	9		(555)	_	9
Goodview BRIDGES	60	-	-	-	60
Goodview Parental Involvement	_	1,000	(814)	2	186
Goodview Technology/Smart Boards	200	-	-	-	200
Haake Fund	44,757	(4,581)	(833)	-	39,343
H. Hultgren Art Project	4,895	-	(1,646)	-	3,249
Jefferson Elementary	342	-	-	*:	342
Jefferson Global Awareness Day	1,500	-	(809)	-	691
Jefferson Mahlke	2,586	(-)	(*)	-	2,586
Jefferson PEAK	13,528	7,000	(8,658)	-	11,870
Jefferson Playground Equipment	1,031	~	-	-	1,031
Lepley Japan Scholarship	2,700	-	(306)	-	2,394
Madison Technology/Smart Boards	155	177 500	(174 002)	(010)	155 47,592
Miller Academic Mentoring Miller Mentoring Central Lease	49,093	173,500 43,167	(174,083) (41,667)	(918)	1,500
Miller Mentoring ACT	102	43,107	(41,007)	(102)	-
Miller Mentoring Scholarship	20	-	(1,000)	1,020	40
Miller Mentoring Summer Fund	-	4,000	(1,040)	1,020	2,960
SE MN Science Fair	10,696	6,410	(1,0.0)) (1552) (1 - 0	17,106
Teacher of the Year	-	6,325	(4,590)	-	1,735
Unitiet Memorial Scholarship	-	1,685	-	-	1,685
WALC Student Scholarship	128	-	(*)	-	128
WAPS Elementary School	1,704	-	(+)	(SE)	1,704
WAPS Sesquicentennial	4,761	54,142	(50,124)	-	8,779
WAPS Technology/Smart Boards	39,654	-	(36,690)	-	2,964
Weinmann Elementary Enrichment	6,085	1,056	(656)	-	6,485
WK Hogenson fund	2,005	141	(135)	-	2,011
WK Technology/Smart Boards	150	-	-	-	150
WMS Holocaust Educators Seminar	25	-	- (1.775)	-	25
WMS Eagle Bluff	2,851	-	(1,775)	() .	1,076
WMS 7th Grade Life Science WMS After School Activity Fund	1,690		(1,074)	100	616
WMS Band Shirt Fund	2,208 631	-	(438)	-	2,208 193
WMS House 5W - Special Ed	3	-	(438)		3
WMS Technology/Smart boards	100	-	-	-	100
WSHS Scholarships	10,100	2,800	(5,000)	-	7,900
WSHS Athletics	25	_,000	-	-	25
WSHS Band	449		-	1941	449
WSHS Booster Club	2	120	(120)	-	, .
WSHS Business/Economics Department	18,828	3,616	(7,064)	-	15,380
WSHS Career Center	459	-	-	-	459
WSHS Challenge Econ/Stats MOA Trip	190	-	-	-	190
WSHS Europe Trip	2,656	550	(3,206)	-	-
WSHS FFA		1,000	-		1,000
WSHS Fortitude & Diversity	800			-	800
WSHS High Mileage Challenge	500		~		500
WSHS Legacy Wall	*	400	-	-	400
WSHS Media Center	155	-	-	-	155
WHS Physics Science Fair Trip	155	-	-		155
WSHS Pool	6,400			-	6,400
WSHS Selke Memorial Wrestling	170	330	(120)	(2.22.1)	380
WSHS SOFA	7,326		(400)	(3,334)	3,992
WSHS SOFA Vocal Camp Scholarship	2 600	2	(400)	3,334	2,934
WSHS Softball	2,600	1.025	(2,588)	-	12
WSHS Special Education WSHS Student	502 125	1,025	(426)	•	1,101 125
WSHS Student WSHS Technology/Smart boards	200		ē -	•	200
WSHS Touchdown Club	200	284	2		284
		204			204
	\$ 263,501	\$ 304,693	\$ (346,236)	<u>s</u> -	\$ 221,958